

# (Revision) Partial Revision to the "Financial Results Summary for Q3 FY2018"

Recruit Holdings Co., Ltd. hereby announced today that there were partial revisions to the "Financial Results Summary for Q3 FY2018" announced on February 13, 2019. The details of the revisions are as outlined below. The revised parts are underlined.

## 1. Details of the Revision

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### Q3 and 9 Months FY2018 Segment Highlights (continued)

(Before revision)

Revenue (In billions of yen)	FY2017 Q3	FY2018				
		Q3	ΥοΥ	9M	YoY	
Consolidated results	553.8	587.0	+6.0%	1,730.4	+7.0%	
HR Technology	57.4	85.1	+48.4%	236.9	+51.3%	
Reference: (In millions of US dollars) Revenue in US dollars with accounting policy change applied <sup>(1)</sup>	490	754	+53.7%	2,128	+57.2%	
Media & Solutions	166.7	178.2	+6.9%	527.6	+5.8%	
Marketing Solutions	93.4	100.7	+7.9%	295.2	+4.7%	
Housing and Real Estate	23.5	26.5	+12.8%	76.0	+3.6%	
Bridal	14.4	14.1	-2.2%	41.9	-0.9%	
Travel	14.0	15.0	+6.7%	46.7	+4.6%	
Dining	9.9	10.2	+3.4%	28.7	+4.2%	
Beauty	16.2	<u>19.1</u>	<u>+18.1%</u>	<u>54.1</u>	+15.3%	
Others	15.1	15.5	+2.9%	47.5	+1.1%	
HR Solutions	71.3	76.7	+7.5%	230.2	+8.9%	
Recruiting in Japan	65.1	69.0	+5.9%	205.7	+6.2%	
Others	6.1	7.7	+24.7%	24.4	+38.8%	
Eliminations and Adjustments	1.9	0.7	-62.1%	2.2	-58.1%	
Staffing	336.2	331.1	-1.5%	986.1	+0.7%	
Japan	130.6	140.8	+7.8%	409.0	+7.6%	
Overseas	205.6	190.3	-7.4%	577.0	-3.6%	
Eliminations and Adjustments	(6.6)	(7.4)	-	(20.2)		



# (After revision)

Revenue (In billions of yen)	FY2017 Q3	FY2018			
		Q3	ΥοΥ	9M	YoY
Consolidated results	553.8	587.0	+6.0%	1,730.4	+7.0%
HR Technology	57.4	85.1	+ <mark>48.4</mark> %	236.9	+51.3%
Reference: (In millions of US dollars) Revenue in US dollars with accounting policy change applied <sup>(I)</sup>	490	754	+53.7%	2,128	+57.2%
Media & Solutions	166.7	178.2	+6.9%	527.6	+5.8%
Marketing Solutions	93.4	100.7	+7.9%	295.2	+4.7%
Housing and Real Estate	23.5	26.5	+12.8%	76.0	+3.6%
Bridal	14.4	1 <mark>4.1</mark>	-2.2%	41.9	-0.9%
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Dining	9.9	10.2	+3.4%	28.7	+4.2%
Beauty	16.2	<u>18.3</u>	<u>+13.1%</u>	53.3	+13.5%
Others	15.1	16.3	<u>+8.3%</u>	48.3	+2.8%
HR Solutions	71.3	76.7	+7.5%	230.2	+8.9%
Recruiting in Japan	65.1	69.0	+5.9%	205.7	+6.2%
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